

CRAIN'S LIST CHICAGO'S LARGEST EXECUTIVE RECRUITERS

Ranked by local recruiters as of 12/31/2015

Rank	Last year's rank	Company	Head of Chicago office	No. of professional recruiters in the area as of 12/31/15; 2014	No. of professional recruiters in the U.S. as of 12/31/15; 2014	2015 local fee revenue (millions); % change from 2014	2015 U.S. fee revenue (millions); % change from 2014	No. of executive searches in Chicago in 2015	No. of executive searches in the U.S. in 2015	% of billings from retained searches	Areas of specialization
1	2	KORN FERRY¹ 233 S. Wacker Drive, Suite 3300, Chicago 60606; 312-466-1834; KornFerry.com	Mark Pierce Office managing director	35 29	207 ² 197 ²	NA NA	NA NA	242	2,196	100.0%	All industries
2	5	HEIDRICK & STRUGGLES INC.³ 233 S. Wacker Drive, Suite 4200, Chicago 60606; 312-496-1200; Heidrick.com	Lyndon A. Taylor Partner in charge, Chicago	31 24	158 158	NA NA	\$271.5 11.9%	NA	NA	100.0%	CEO, boards of directors, C-suite executives, all industries
3	1	WITT/KIEFFER⁴ 2015 Spring Road, Suite 510, Oak Brook 60523 630-990-1370; WittKieffer.com	Charles W.B. Wardell III President, CEO	30 31	95 99	NA NA	\$57.8 7.2%	43	630	100.0%	Health care, education, academic medicine, life sciences, board services, sports leadership, nonprofit organizations, leadership solutions
4	3	DHR INTERNATIONAL INC. 71 S. Wacker Drive, Suite 2700, Chicago 60606 312-782-1581; DHRInternational.com	Marcey Rubin Stamas Managing partner, Chicago	29 28	158 145	NA NA	NA NA	84	NA	100.0%	Advanced technology, board and CEO, business and professional services, consumer, diversity, financial officers, financial services, health care
5	7	MICHAEL PAGE 1 E. Wacker Drive, Suite 2650, Chicago 60601 312-263-7471; MichaelPage.com	Steven Lewis Director	24 21	305 246	\$4.3 10.3%	NA NA	NA NA	NA	50.0%	Accounting and finance, procurement and supply chain, sales and marketing, engineering, banking, financial services, real estate
5	6	SPENCER STUART³ 353 N. Clark St., Suite 2500, Chicago 60654 312-822-0080; SpencerStuart.com	Charles M. Falcone Consultant	24 22	172 169	\$54.0 NA	\$392.8 NA	626	NA	100.0%	Business and professional services, consumer, digital, education, nonprofit, government, energy, executive assessment
7	8	RUSSELL REYNOLDS ASSOCIATES INC. 155 N. Wacker Drive, Suite 4100, Chicago 60606; 312-993-9696; RussellReynolds.com	Constantine Alexandrakis Managing director, area manager	22 20	145 137	NA NA	NA NA	NA	NA	100.0%	CEO, board, corporate officers, consumer/retail, manufacturing, health care, utilities, consumer banking, insurance, technology
8	9	REILLY PARTNERS 2 N. Riverside Plaza, Suite 1600, Chicago 60606; 312-781-9020; ReillyPartners.com	Robert E. Reilly Jr. CEO, partner	17 17	17 17	\$5.0 4.2%	\$10.5 5.0%	40	75	100.0%	All industries
8	New	SLAYTON SEARCH PARTNERS 311 S. Wacker Drive, Suite 3200, Chicago 60606; 312-456-0080; SlaytonSearch.com	Richard S. Slayton CEO, managing partner	17 14	17 14	\$4.2 13.5%	\$12.6 17.8%	110	110	100.0%	Consumer, retail, insurance, financial services, industrial, professional services, private equity
10	New	GREEN KEY RESOURCES 8750 W. Bryn Mawr Ave., Suite 605E, Chicago 60631; 773-932-1161; GreenKeyllc.com	Todd Gabianelli Executive director	16 15	205 174	\$8.4 25.4%	NA NA	2,571	24,719	50.0%	Pharmaceutical, accounting/finance, alternative asset management, financial services, health care, human resources, IT

To qualify for this list, a company must have an office in Cook, DuPage, Kane, Lake, McHenry or Will County in Illinois, or Lake County in Indiana, and its retained searches must represent at least half of overall billings. Local fee revenue figures reflect fees on retained searches billed through the Chicago-area offices. **1.** Fiscal year ends in April. **2.** As of 12 months ended April 30; includes North American executive search segment. **3.** Fiscal year ends in September. **4.** Fiscal year ends in June.

Researched and edited by Sabrina Gasulla